



# Crop Protection

Enhancing delivery of  
biologicals

# Biologicals classes

A mass-produced agent manufactured from a living microorganism or a natural product and sold for the control of plant pests

**Biochemical**  
Pheromones  
Plant extracts

**Microbial**  
Bacteria  
Fungi  
Virus

**Biomolecules**  
Proteins  
Peptides

**Nucleic acids**  
DNA  
RNA



# Benefits of biologicals

As part of Integrated Pest Management (IPM) programs, the use of biologicals offer multiple benefits:



# Challenges in biological formulations

- Biologics show intrinsic complexity and variability due to their biological nature
- Biological formulations often incorporate living materials that are more sensitive in comparison to chemical active ingredients
- Some biopesticides require the preservation of viability alongside the expected physical and chemical stabilities of traditional pesticides
- Biopesticides can be susceptible to degradation over a relatively short period, influenced by factors such as air, light, and temperature exposure
- Possibility for lower intrinsic activity levels



# Expertise at Croda

## Microbes



## Natural extracts



## Peptides & Proteins



## RNAi



- Development of formulations with long shelf-life stability
- Extensive selection of sustainable surfactants that do not harm biological viability
  - Efficacy boosting with tailored adjuvant selection



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# Microbes

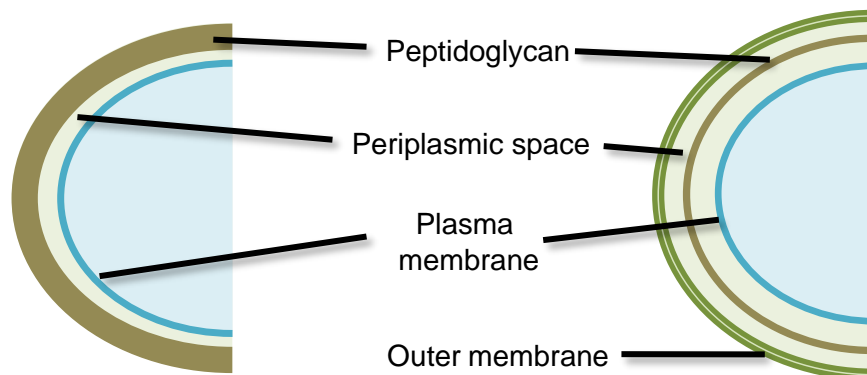
- Beneficial microorganisms are utilised for their role in biocontrol, biofertilisation and biostimulation

## Bacteria

- Bacteria, such as *Rhizobium*, fix atmospheric nitrogen, making it available to plants and reducing the need for synthetic nitrogen fertilizers

### Gram-positive

### Gram-negative



## Fungi

- Fungi like *Trichoderma* help control plant pathogens and pests, promoting plant health and reducing reliance on chemical pesticides



# Formulation considerations

What are you formulating – living microbes, metabolites, entire broth, by-products of fermentation?

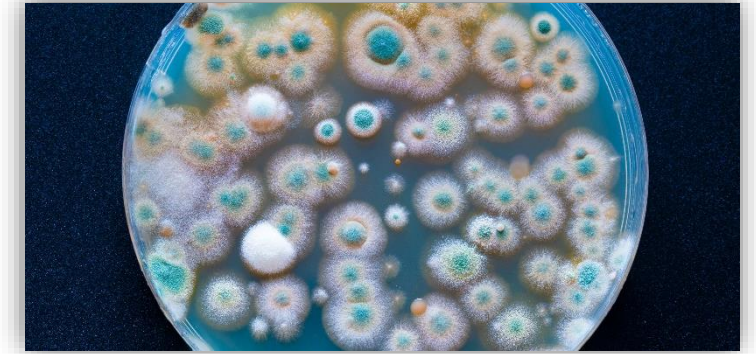
## Know your microbe!

**The physical properties of a microorganism means they must be formulated.**

- Microbes can be highly hydrophobic and low density
- Tank mix compatibility can be challenging
- Bioavailability of a microbe when on a leaf

**The intrinsic properties of a microorganism dictates the most suitable formulation type.**

- Spore forming or non-spore forming
- Shelf-life of the microbe
- Sensitivity to external stresses such as UV or high temperature



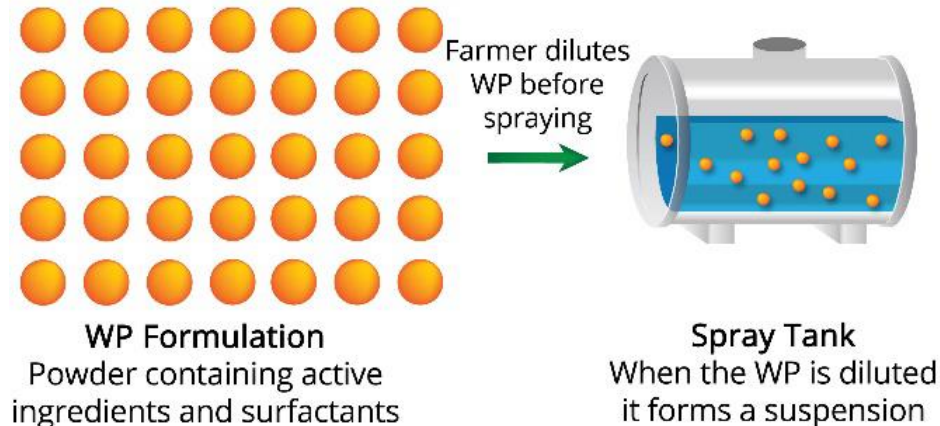
### Formulation development can provide:

- ✓ Delayed viability loss
- ✓ Improved useability
- ✓ Enhanced dilution properties
- ✓ Protection from external factors



# Solid microbe formulations

## Wettable powder (WP)



## Benefits

- Water-free systems
- Provide a uniform distribution of active ingredients
- Simple and easy to be formulated
- No storage sedimentation issues
- High loading of active ingredient is possible

## Challenges

- Poor water dispersibility
- Low wettability
- Slow disintegration in the tank mix

**Atlox™ BS-50**

Atlox BS-50 is a ready-to-use wetting powder (WP) delivery system for solid microorganisms designed to improve their wettability and dispersibility without impairing viability.

Atlox BS-50 is the first product that Croda has developed exclusively for the fungicide market. Over the last few years, Croda has invested different resources to find the best solution for the challenges that formulations have been facing in the development of biological products.

Atlox BS-50 is an extension of Croda's line of solutions for the agricultural market, offering proven viability and stability results for microorganisms.

The use of beneficial microorganisms to protect or enhance crops is expanding in agriculture. Good effectiveness and excellent sustainability credentials make it a becoming an attractive alternative or supplement to traditional crop treatments.

**Features and benefits of using Atlox BS-50**

- A complete delivery system for formulating microorganisms as a WP
- Reduces the development time – easy to formulate, simply add the microorganism, no other ingredients required
- Optimized composition to deliver the best performance
- Fast wetting of the final formulation upon dilution in water for better application, even with high hydrophobic microorganisms
- Good dispersibility of particles upon dilution
- Viability of spores are maintained
- Suitable for aerial treatment application

Smart science to improve lives™

Property	Description
Product category	Solid formulation class
Chemical description	Proprietary blend
Surfactant type	Anionic surfactant
Physical form at 25 °C	Powder
Colour	White
pH, 1% w/v in DI water	8.5
Hazard label	Not-hazardous
Recommended use rate	70 – 90%
REACH status	Compliant
EPA status	Pending

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## Atlox™ BS-50

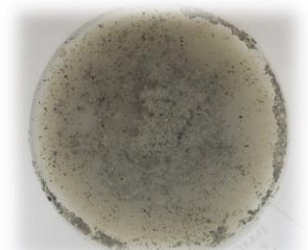
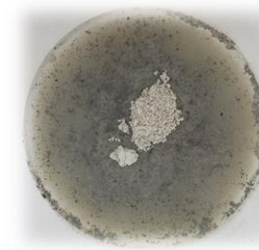
- Complete WP delivery system for spore forming microbes
- Designed to improve wettability and dispersibility without affecting spore viability

# Atlox BS-50 wettability

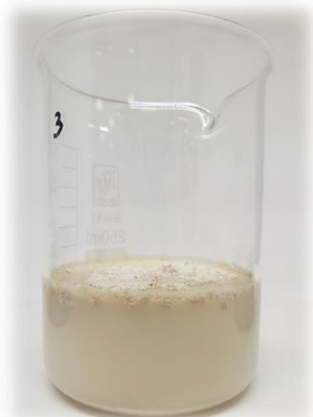
*Beauveria bassiana* and Atlox BS-50



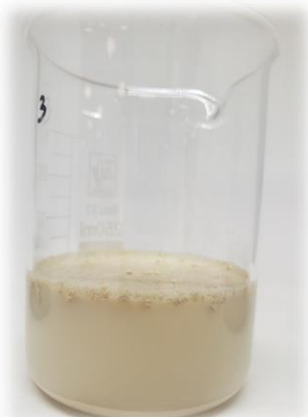
*Metarhizium anisopliae* and Atlox BS-50



**Very good wettability**



5 min



10 min



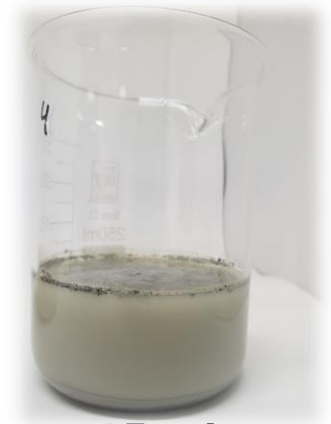
15 min



5 min



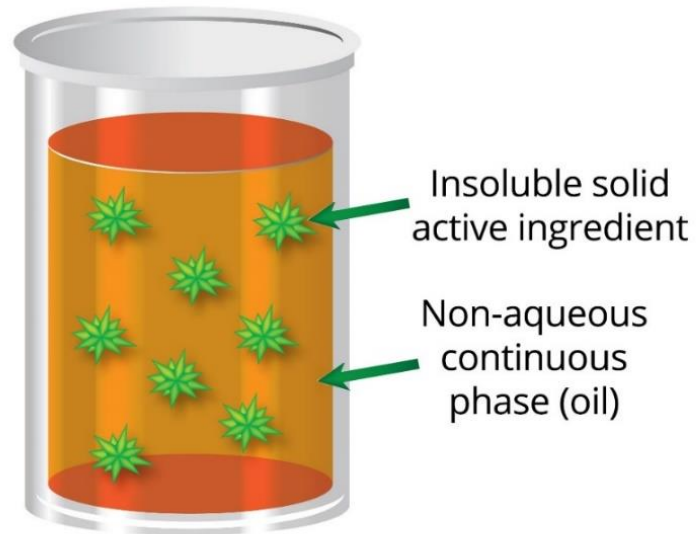
10 min



15 min

# Non-aqueous, liquid microbe formulations

## Oil dispersion (OD)



On dilution in the spray tank the oil phase is emulsified and the solids are dispersed

## Benefits

- Liquid formulation option to improve useability
- Water-free system
- Oil continuous phase acts as a built-in adjuvant
- No additional preservatives required

## Challenges

- Complex development process
- Many surfactants required to stabilise
- Prone to sedimentation issues

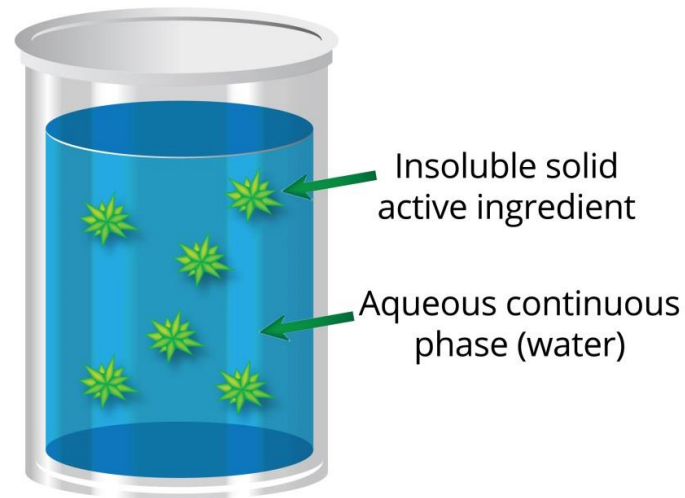


## Microbial OD chassis recipes

Development formulation		Chassis system	
<b>Bacillus sp. 200 g/L OD</b>		<b>Sunflower oil-based microbial OD chassis system (option 1)</b>	
Ingredient	Concentration (g/L)	Ingredient	Concentration (g/L)
Water	100	Sunflower oil	100
Surfactant	10	Surfactant	10
Microbial spores	200	Microbial spores	200
Stabiliser	5	Stabiliser	5
Preservative	0.5	Preservative	0.5
Other	0	Other	0

# Aqueous, liquid microbe formulations

## Suspension concentrate (SC)



On dilution in the spray tank the SC is further diluted

### Benefits

- Simple, low-cost formulation type
- An option when formulating the entire fermentation broth
- Good for formulations using fermentation metabolites
- Suitable for some spore forming microorganisms

### Challenges

- Need for a preservative in formulation
- Activity of microbe in presence of water
- Shelf-life compromised

#### Aqueous dispersants

Atlox 4913

Atlox 4917

Atlox Metasperse 500L

#### Wetting agents

Atlas G5002L

Atlas G5004LD

#### Rheology modifier

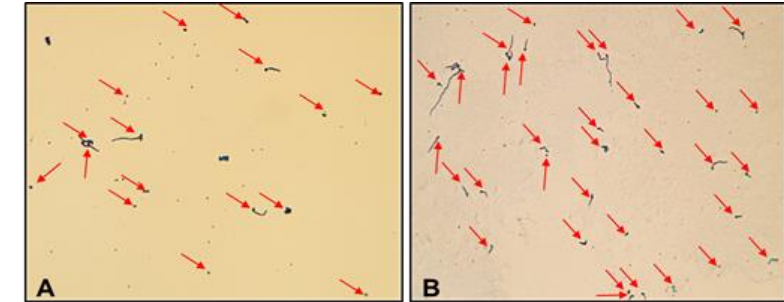
Atlox Rheostrux 300A

Tested with *Bacillus thuringiensis*, 2 % & 5 % dilutions, 6 months CFU

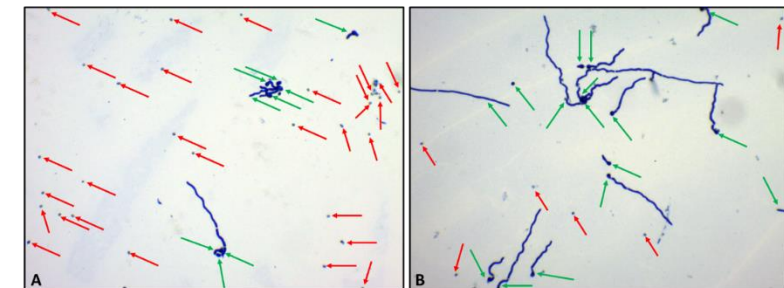
# Other formulation considerations

- Impurities found in formulation aids can reduce shelf life of microbial products
- Removal of such impurities provides a wider selection of formulation aids for the most challenging microbes
- Table identifies some of the ways we can further purify our Tween chemistry range:

Added	Oxidation products	Unreacted
<ul style="list-style-type: none"> <li>▪ Residual catalyst</li> <li>▪ Water</li> <li>▪ Bleach</li> </ul>	<ul style="list-style-type: none"> <li>▪ Peroxides</li> <li>▪ Aldehydes, e.g. formaldehyde and acetaldehyde</li> <li>▪ Organic acids, e.g. formic acid and acetic acid</li> </ul>	<ul style="list-style-type: none"> <li>▪ Free fatty acid</li> <li>▪ Fatty acid soaps (sodium and/or potassium salt)</li> </ul>



- Surfactant A and surfactant B on *Trichoderma* sp. formulation after 135 days
- Surfactant B shows more conidia have formed but there is no improvement on germination

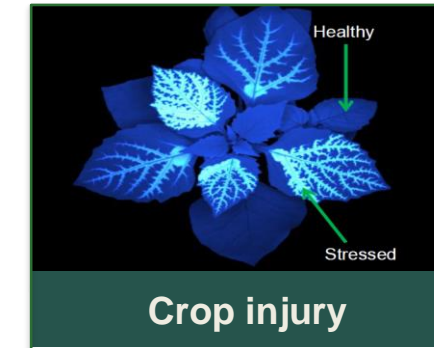
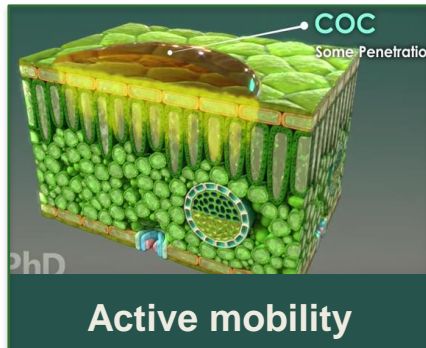
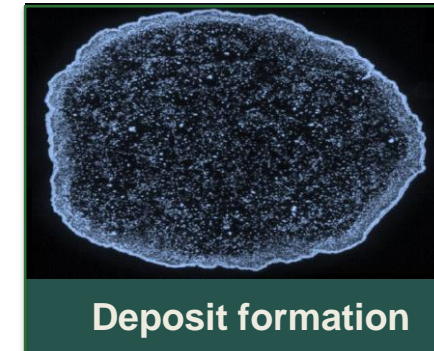


- Standard surfactant (A) and high purity surfactant (B) with *Trichoderma* sp. formulation after 135 days
- Surfactant A produces few conidia able to germinate
- Surfactant B shows increased level of germination from the conidia





# Boosting biological efficacy



# Sustainable solutions



- Increasing demand for **low carbon** ingredients to support de-carbonisation goals
- Regulations driving **biodegradable** products to be used (such as the European microplastic and fertiliser legislation)
- Drive to utilise **bio-based** surfactants in the place of hazardous chemistries
- Expectation for biological formulations to be suitable for **organic farming**

## Eco range of products

- 100% bio-based
- 100% renewable



## Product carbon footprint calculations

- Statements available on most of our product portfolio
- Product level information
- Each Croda site has a 2030 roadmap for reducing carbon footprint

## OMRI listed surfactants

- Identification of Croda products on NOP list
- OMRI certification of a selection of Croda products





# Our capabilities at Croda



Global microbiology laboratories



Biodegradability testing



Customisable chemistries



Adjuvancy screening facilities



Efficacy testing



Encapsulation screening

# Bespoke / tailored solutions



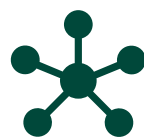
## Stronger together

Partnering with our customers and external parties to achieve the highest performing products



### Face to face support

Request to meet with our marketing, sales or technical teams



### Laboratory support

We can work on your developments in our lab. Bespoke training in-house or at your site.



### Fit-for-purpose products

We can specifically design ingredients that are:

- De-mineralised
- Low moisture
- High purity



# Crop Protection

Formulating a sustainable  
future together

09/24 CCMP400v1 EN

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